

November Update

Was 5% the Peak for Interest Rates?

Last week, the market interest rate on the 10-year Treasury Note briefly hit 5% for the first time since 2007, before quickly falling back to 4.8% (Fig. 1). Did 5% represent the peak in long-term interest rates for this cycle, or do rates have further to go?

While technical factors could lead to a brief pause or even retracement in yields, the fundamental factors that have been pushing rates higher remain in place.

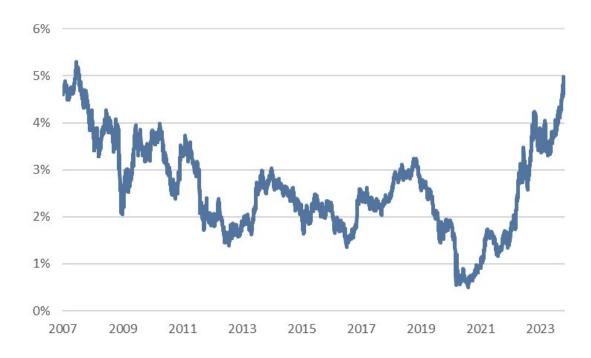


Fig 1: 10-Year US Treasury Yield

Source: Bloomberg, Mill Creek.

A relief rally is overdue

We would not be surprised to see rates temporarily stabilize near 5%.

There's a behavioral finance concept known as the *round number bias* that suggests humans have a preference for round numbers. For example, 40th birthdays tend to be more celebrated than 39th or 41st birthdays. In baseball, there are more players who hit .300 in a season than those who hit .299. This is likely because they



take games off once they reach .300 near the end of the season. Marathon runners are much more likely to finish at 3 or 4-hour cutoffs than five minutes later. Even well-known investors like Bill Ackman and Bill Gross publicly cover their bond shorts at 5% instead of 4.9% or 5.1%.

Investor sentiment around bonds has been very negative this year, and Commodity Futures Trading Commission (CFTC) data indicates traders continue to hold a large speculative net short position (they expect rates to go higher). With 10-Year Treasury yields nearing 5%, it is likely high enough for many traders, like Ackman and Gross, to reduce their short positions and book profits.

We believe that non-speculative investors, like pensions and retirees, will also provide a source of demand in the near term. The top 100 private corporate pensions in the US went from an 18% funding shortfall in 2020 to a 3% funding surplus today. Fiscal prudency should drive those pensions to immunize their future liabilities by selling risk assets (equities, hedge funds, etc.) and purchasing bonds that match their future cash flow needs.

Despite these near-term headwinds for interest rates, our view remains that current economic strength, combined with a market perception that the Fed has not done enough to combat inflation, will keep yields elevated around current levels for the foreseeable future.

Fundamentals remain biased to higher rates

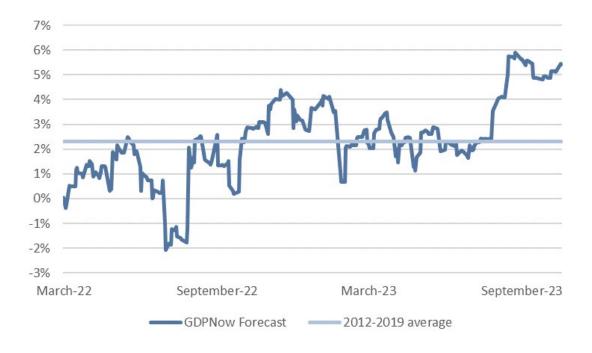
In 1968, economist Milton Friedman wrote something that went against the prevailing view at the time and remains counterintuitive for many investors. He said: "As an empirical matter, low interest rates are a sign that monetary policy has been tight... high interest rates are a sign that monetary policy has been easy..." He was referring to long-term interest rates like the 10-year Treasury, not the short-term interest rate that the Fed controls directly. In other words, a 1.5% 10-year Treasury in 2016 reflected that eight years of post-GFC monetary policy had actually been too restrictive, whereas a 10-year Treasury at 5% means the Fed hasn't been overly tight today.

Current data supports Friedman's insight. The Fed has engaged in one of the fastest hiking cycles in central bank history, but economic growth remains resilient (Fig. 2) and is now higher than it was when the Fed began the hiking cycle in March 2022. Inflation expectations have also been rising, not falling. Outside of a few highly interest-rate-sensitive sectors (e.g. commercial real estate, US regional banks) and countries (e.g. Canada, UK), there are few signs of tight monetary policy in the current market.



Our values appreciate yours

Fig. 2: Atlanta Fed GDPNow Forecast



Source: Bloomberg, Mill Creek.

Nearing an inflation point

Our Q4 Outlook, "The Old Normal" said, "It is too early to fall for the siren song of higher bond yields." Although the 10-year Treasury yield is 0.5% higher than when we wrote those words, our positioning remains the same... for now. Our base case outcome is for resilient economic growth and stubborn inflation to push US Treasury rates to 5% or above by early 2024, but we also recognize that there will come a time to turn defensive. In addition to monitoring the health of the labor market and residential investment, we're looking for spillover from the interest rate-sensitive parts of the economy and investment universe as an indication that elevated rates are finally having a contractionary effect on the economy. We'll write more about those potential sources of contagion in our weekly commentaries as we head into year-end.

This week's contributor: Michael Crook, CAIA



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